FRAMEWORK AGREEMENT ON CORPORATE RATES

Corporate Rate Agreement • Kemnater Hof Apartments

Provider:	**Corporate Client (Contractual Partner):**	
Kemnater Hof Apartments (Kemnater Hof GmbH) Kemnater Hof 1 73760 Ostfildern E-Mail: info@kemnater-hof.de Web: www.kemnater-hof.de – hereinafter referred to as “Kemnater Hof” –	**Company:**	
	Legal Form:	
	Street & No.:	
	Postal Code & City:	
	Contact Person:	
	Email / Tel.:	
	Corporate Client No.:	
	– hereinafter referred to as “Corporate Client” –	

YOUR EXCLUSIVE CORPORATE BENEFITS AT A GLANCE:

- ✓ **10% Loyalty Discount on Accommodations:** Starting from a net annual turnover of €10,000.00, you will receive an immediate 10% discount on all further bookings within the contract year.
- ✓ **Free High-Speed Wi-Fi Included:** Savings of the regular Wi-Fi fee of €30.00 net per month per apartment – completely free of charge from booking day 1.
- ✓ **Maximum Flexibility for Cancellations:** Free cancellation of individual bookings up to 7 days (1 week) prior to the respective arrival period.
- ✓ **Convenient Booking on Corporate Invoice:** Centralized invoicing directly to your company with advance bank transfer (prepayment prior to arrival).

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Preamble

The Corporate Client intends to repeatedly utilize furnished accommodation and apartment services at Kemnater Hof for its own employees, business partners, or contracted specialists. The objective of this framework agreement is to establish a reliable, partnership-based booking foundation and to guarantee first-class preferential conditions to the Corporate Client through attractive discount tiers, maximum cancellation flexibility, uncomplicated corporate billing, and complimentary additional services.

§ 1 Subject Matter of Agreement & Scope of Application

1. This framework agreement governs the exclusive terms and conditions for future individual bookings of serviced apartments and accommodation services by the Corporate Client at Kemnater Hof.

2. Individual reservations are made flexibly via email, via the reservation system, or via an agreed corporate booking form, and become binding upon written booking confirmation from Kemnater Hof.

3. Unless otherwise agreed upon in this agreement, the General Terms and Conditions (AGB) of Kemnater Hof shall apply supplementary in their current version.

§ 2 Conditions, Corporate Discount & Complimentary Wi-Fi

1. **Regular Booking Basis:** Individual bookings are invoiced on the basis of the currently valid standard corporate rates.

2. **BENEFIT 1 – 10% Corporate Discount from €10,000 Annual Turnover:** The relevant turnover threshold for activating the preferential discount is **€10,000.00 net** (plus statutory VAT) in cumulative accommodation turnover within one contract year. Once this threshold is reached, the Corporate Client will be granted a corporate discount of 10% on the pure accommodation price for **all subsequent bookings in the current contract year.**

3. **BENEFIT 2 – Complimentary High-Speed Wi-Fi:** Kemnater Hof provides the Corporate Client with access to high-speed Wi-Fi with a regular value of **€30.00 net per month and apartment, 100% free of charge.** This benefit applies from the first day of booking for all occupied apartments throughout the entire contract term.

4. **Exceptions:** The 10% corporate discount applies exclusively to pure accommodation charges. Optional additional services (e.g., special cleaning, car parking spaces, laundry service), local/tourist taxes, or cancellation fees are excluded from discounting.

§ 3 Booking Procedure & BENEFIT 3: Central Corporate Billing (Prepayment)

1. **Booking on Corporate Invoice:** Bookings are processed easily by quoting the corporate client number. Billing is handled transparently and consolidated directly to the company via corporate invoice.

2. **Payment Terms and Due Date for Prepayment:** Invoicing occurs promptly upon booking confirmation. All invoice amounts are strictly due for full payment **prior to the start of the respective arrival or occupancy period** and must be credited to the business bank account of Kemnater Hof prior to key handover or activation of access (payment in advance). Without timely receipt of payment, there is no entitlement to occupy the apartment or receive the key codes.

3. Kemnater Hof maintains the booking-related client turnover account and promptly notifies the Corporate Client in text form upon reaching the €10,000.00 net turnover threshold.

§ 4 BENEFIT 4: Exclusive Cancellation Terms & Flexible Check-in

1. **Free Corporate Cancellation (up to 1 week prior):** Corporate clients benefit from extended cancellation flexibility: Individual bookings can be cancelled or rescheduled completely free of charge in text form (e.g., via email) up to **7 calendar days (1 week) prior to the agreed start of the respective booking or arrival period.** In the event of timely cancellation, advance payments already made will be refunded immediately and in full, or, upon request, credited against future reservations.

2. **Late Cancellations:** For cancellations less than 7 days prior to the agreed arrival period or in the event of a no-show, the regular cancellation policies of the Kemnater Hof General Terms and Conditions (AGB) shall apply.

3. **Flexible 24/7 Check-in:** Arrival is completely flexible around the clock via Kemnater Hof's proven key box system. The access codes are transmitted in good time prior to arrival following full receipt of payment.

§ 5 Term & Termination

1. This framework agreement enters into force upon signature or as of [Date] and is initially valid for one contract year.

2. It shall be tacitly renewed for successive periods of one year each, unless terminated by either party in text form with one month's notice prior to the end of the contract term.

3. The turnover threshold for the discount tier is recalculated at the beginning of each new contract year. The right to extraordinary termination for good cause remains unaffected.

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§ 6 Final Provisions

1. Amendments, supplements, as well as the termination of this agreement require text form.

2. Should any provision be invalid in whole or in part, the validity of the remaining provisions shall remain unaffected. In place of the invalid provision, a valid provision that comes closest to the intended economic purpose shall be deemed agreed.

3. The law of the Federal Republic of Germany shall apply. Place of jurisdiction and place of performance is Ostfildern or the Local Court (Amtsgericht) of Esslingen am Neckar.

Ostfildern, _____

Kemnater Hof Apartments
(Management / Property Care)

For the Corporate Client
(Name in block letters, signature / company stamp)

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